



EUROPEAN UNION

Delegation of the European Union to Bosnia and Herzegovina

Sarajevo, April 2017

### **Clarification No. 1**

**Project Title:** **Support to the Fight against Money laundering in BiH, Western Balkans, Bosnia and Herzegovina**

**Publication reference:** **EuropeAid/138568/DH/SUP/BA**

**Tender No:** **EC/BIH/TEN/16/021**

**Question 1:** Following your invitation to bid to the referenced tender, I am pleased to draw your attention that most of items concerning servers, desktops & laptops listed in the Lot 1, lead to specific brand, specially DELL.  
Dimensions provided for some items are strict and do not allow alternatives.  
Besides, the tender legal basis being the regulation 1085/2006, you are kindly requested to provide the list of the derogated items, such as switch, router, projector, HDD, etc..... which do not fulfil the rules of origin.  
We therefore kindly ask you to revise the specifications accordingly in order to propose a fair competition and to re-publish these new specifications the soonest.

**Answer 1:** All specifications required as per Annex II + III Technical Specifications + Technical offer for Lot 1 represent **minimum requirements**, as noted in the 1<sup>st</sup> paragraph, page 2, of the above-mentioned document. The tenderer shall offer the minimum required **or better** specifications.  
In addition, please see **Corrigendum No.1** to the Tender Dossier.

**Question 2:** Supply Contract Notice – Selection and award criteria / Technical Capacity of the tenderer. It is required that the tenderer has delivered **supplies of a similar nature** to the one subject to the Lot offered, under at least one contract with a budget of at least the value of it financial offer for the lot offered.

Regarding Lot 1, since IT equipment is specified, including computer equipment, would it be considered acceptable if a potential bidder proves to have a reference contract for majority of specified IT equipment or minimum one reference contract must include all specified items exactly as given in the requirement?

For example, will a reference contract for servers, storages, routers, switches, etc. be considered acceptable, or it must necessarily include printers, monitors, etc.? Is it allowed to have two separate reference contracts, one for routers, switches, etc. and the other for computer equipment, both of which separately fulfill the required amount value?

**Answer 2:** **At least one** reference contract has to be of a **similar nature** to the one subject to the Lot offered, i.e. IT and supporting equipment for Lot 1 and Application Software for Lot 2. Each reference contract has to be with a budget of at least the value of the financial offer for the lot offered.

**Question 3:** Regarding item 1.26 from Lot 1 – Financial investigation software with licence, could you please tell us:

- a) How many people would use this software?
- b) Do we have to deliver/offer HW on which this software would be installed or is it required only to specify which particular HW is needed for this software?
- c) Does the requirement apply only to delivery of software, or should we provide (and include in the price) also the installation and training for personnel?

**Answer 3:** Item 1.26 (now item 1.14):

- a) The software with one licence must be installed on one computer.
- b) Delivery of hardware for this software is required;
- c) Installation and delivery is required.

Please see Corrigendum No.1 to the Tender Dossier.

**Question 4:** Can you please provide us more information regarding Item 1.26 – Financial investigation software? We found several softwares which are detecting fraud in online/mobile transactions. Software customers are large banks, payment providers, marketplaces and ecommerce merchants. Could you provide more information on your use case/what problem you want to address? Are you seeking to identify money laundering or financial crimes? If you can provide a bit more information. We suppose it is money laundering, but we just need some more information. Price differences are huge between offered software.

**Answer 4:** Item 1.26 (now item 1.14): The software will be used to financial criminal analysis and investigations, to analyse networks, visualize time lines and personal links in the cases of money laundering, to analyse banking documentation and to analytical tasks for the purpose of financial investigations, as a database analytic tool etc.

**Question 5:** Technical Specification Lot1, items 1.7 / 1.9 / 1.10 - requirement „Chassis: Mini Tower, slots 2 x 5.25”, 3 x 3.5” or AiO“. This requirement calls for high-end full tower workstation model solely for the number of available expansion bays. No AiO model can match. At the same time the PCI-express slots and the CPU performance are characteristic of a general purpose office PC. Offering a high-end workstation just for the expansion bays compliance is economically not feasible. Please, advise if 1 x 5.25”, 2 x 3.5” or 2 x 5.25”, 2 x 3.5” will be sufficient.

**Answer 5:** Item 1.7, item 1.9 (now item 1.8) and item 1.10 (now item 1.9): Tenderer shall offer Mini Tower, slots 2 x 5.25”, 2 x 3.5” **OR** AiO (All in One).  
Please see Corrigendum No.1 to the Tender Dossier.

**Question 6:** Technical Specification Lot 1, item 1.21. Scanner – requirements call for document scanner with ADF, while other features are on the low end, i.e. like ordinary office scanner. At the same time the Scanning Options: Reflective is requested, which is offered by scanners for specific scanning like negatives, transparencies. Such reflective type scanners are flatbed and have no ADF (Canon, Epson), and the ADF-enabled scanned do not have Scanning Options: Reflective. Please, advise whether you require an office scanner w/o Scanning Options: Reflective or a scanner with Scanning Options: Reflective, but no ADF.

**Answer 6:** Item No.1.21 Scanner is removed from the Technical Specifications.  
Please see Corrigendum No.1 to the Tender Dossier.

**Question 7:** Technical Specification Lot 1, item 1.23. Portable printer – requirement "Two-sided printing: Yes". Mobile printers do not offer automatic duplex printing, as ADF makes the unit bulky and not mobile. Vendors offer manual duplex printing (driver support provided). Please, advise whether **this is acceptable**.

**Answer 7:** Please see Corrigendum No.1 to the Tender Dossier.

**Question 8:** LOT 1: IT AND SUPPORTING EQUIPMENT, Item 1.9: The title of this item is: Work station with installed I2 or equivalent criminal intelligence software.  
Please clarify if the mentioned “installed I2 or equivalent criminal intelligence software” refers to Item 1.26 - Financial investigation software with licence.

**Answer 8:** Those are two different types of software. Item 1.9 (now item 1.8) is Criminal intelligence software, and item 1.26 (now item 1.14). is Financial investigation software.

**Question 9:** LOT 1: IT AND SUPPORTING EQUIPMENT, Items 1.7, 1.9 and 1.10: Chassis: Mini Tower, slots 2 x 5.25”, 3 x 3.5” or AiO is requested.  
Can you please clarify if AiO refers to All-in-One chassis. If yes, AiO Chassis does not have 2 x 5.25” nor 3 x 3.5” bays.  
Therefore, please clarify if Mini Tower chassis without slots 2 x 5.25”, 3 x 3.5” is acceptable.

**Answer 9:** Please see answer 5.